

From : **LSCP** Management Team
To : Global Customers & Friends
Subject : **Douglas E. May joins LSCP – for immediate release**

Uerikon/Zurich, Switzerland, July 14, 2008 - Today the **Life Sciences Consulting Partners (LSCP)** management team takes great pleasure in announcing that

Douglas E. May,
BS, MS

has formally joined our global **LSCP** network as an Associate Partner.

Doug is a seasoned consulting executive with over twenty-five years experience providing consulting services for performance improvement, enterprise architecture, and technology introduction and deployment to clients, primarily in LS.

Major areas of expertise include clinical operations and architecture development, process optimization, IT, ECM, regulatory operations, and medical information services. Deep experience in performance diagnostics and the application of classical techniques of Operations Research to develop interventions to eliminate waste, redundancy and reduce product development cycle times.

Before joining LSCP, Doug's latest professional activities were:

At a leading Business Consulting Practice in New Jersey, he was a Solution Partner in the Life Sciences Practice. Primary focus was on services related to optimization of clinical development operations, regulatory affairs, medical affairs, and commercialization. He was a key contributor in the development of solution offerings and provided direct sales support to seven senior business development executives. He also participates as a project leader and subject matter expert on project delivery teams for major bio/pharmaceutical companies.

- Directed team developing future state business operations model for the global clinical operations component of top-ten global pharmaceutical company
- Participated in pursuit and closing of a project to develop clinical operations model for top Contract Research Organization involved with late stage clinical trials. Led clinical architecture work stream to successful completion.
- Director of project to define future-state clinical operations model for global clinical operations division of a top-ten biopharmaceutical company
- Key domain expert for a project to redesign clinical site monitoring processes and define new technology tools for a global clinical monitoring force for a major pharma company. Coordinated global requirements definition and parlayed the requirements phase into a win for the build phase of new global site monitoring computer application that was successfully rolled out to more than 600 users
- Led effort in future state visioning and benchmarking for the regulatory sciences informatics organization of a top global pharmaceutical company
- Clinical subject matter expert for diagnostic of clinical, regulatory and quality areas of a leading medical device manufacturer

At another consulting and technology services company, Doug was responsible for defining service offerings, providing direct support to sales executives, and serving as SME for projects focused on clinical research, medical call centers, regulatory affairs and medical affairs. He covered activities such as:

- Principal architect of an enterprise information management product and service offering to be sold to mid-sized and large pharma and biotech companies.
- Key participant in the sale of hosted Medical Communications applications to two emerging pharmaceutical companies.
- Opened up business opportunities in 17 new biopharmaceutical companies, including all ten of the global top ten
- Developed and branded a solution framework to exploit web tools and web-based applications to streamline clinical trials

Doug is the author of many publications and has made significant presentations at DIA and other leading pharmaceutical industry forums.

“The LSCP Management Team is very pleased to see Doug joining as a recognized thought leader in our expanded domain that we call eCTD+.. Not only his in-depth knowledge of all clinical business processes, but also his practical experience and expertise solution architecture and performance diagnostics in the context of our eCTD+ Move initiative make him an excellent addition to the Team!”

A very hearty welcome to Doug!

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